

Bergen 21.11.2017

Press release: Honeywell Analytics to change distribution strategy for Fire & Gas detection to Norwegian market

Honeywell and Origo Solutions to strengthen partnership

Honeywell have decided to strengthen their relationship with Origo Solutions after many years close cooperation. The new arrangement includes that Honeywell will use Origo Solutions as their preferred distributor of Honeywell Fire & Gas products and services for the Norwegian market.

Origo Solutions work will continue to be executed out of the Stavanger office with support from the Origo Solutions locations in Kristiansand and Arendal. Origo is a safety and automation specialist with a strong professional technical safety environment, this will increase and enhance Honeywells footprint in the market on the Norwegian Continental Shelf. As a part of the Align group Origo is also part of «*Total Technical Safety*» that includes sea water lift pumps, emergency generators and Fire Fighting systems from the Align sister companies FPE Sontum and Eureka Pumps.

«We feel very confident with the services Origo Solutions are suppling in Norway and we are looking forward to continuing effort from Origo' people. Origo have proven their ability by performing excellent results in a challenging market and have over many years distributed our product though various frame agreements. By strengthening our partnership we will secure high quality products and services for many years to come which is Honeywells first priority on critical safety equipment such as Gas & Flame detection. Additionally we are going into an exciting period where Honeywell will launch several new products customized for the Oil & Gas market. During these times we are depending on local expertize with good technical knowhow and stabile reputation where the local Oil & Gas professionals can get first class support. » Simon Markegård Regional Sales Manager Honeywell Analytics

Honeywell Analytics has been the global leader of gas detection for nearly 50 years. We are protecting people who put their lives on the line every day. It takes a special level of drive and dedication to work in hostile environments, and we believe your workers deserve the same kind of commitment from us when it comes to securing their health and safety. Right from the start, our founders were determined to find better ways to design, build and manufacture reliable gas detection solutions. Through advanced technology and pure industry know-how, Honeywell Analytics continues to improve and evolve our products. Today, we're proud to partner with customers worldwide who share our vision of vigilance and rely on us to help them protect what matters most.

Please contact us for further information:

Honeywell	Regional Sales Manager	Simon Markegård	+ 47 48 40 0929
Origo Solutions	Sales Manager	Jon Einar Handeland	+47 930 86 318
Origo Solutions	CEO	Tor Hellestøl:	+47 481 17 255
Align	Sales Director Brownfield	Tor Magne Madsen	+47 997 12 295.

*Kind regards
Simon Markegård*